

**LEGAL CAREER MANAGEMENT**  
**600+ SELECTED LAW-RELATED JOB TITLES**  
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The following 600+ law-related job titles arranged into 30 broad career fields derive from career transitions made by (1) attorneys who were clients of Professor Hermann's over the past three decades, with the vast majority of such career changes taking place in the past ten years, and (2) other attorneys interviewed by him.

Students who have relevant experience or an interest in these areas should find that earning a JD or EJD degree can assist in transitioning to or establishing a career in these fields. The titles listed are law-related/JD preferred positions generally not requiring a bar license.

**ACADEMIC ADMINISTRATION**

Academic Support Program Coordinator	Law School Clinical Program Supervisor
Affirmative Action/EEO Officer	Law School Development/Fundraising Officer
Assistant to the President/Chancellor	Law School Director of Admissions/Financial Aid
Business Affairs Director/Officer	Law School Director of Alumni Affairs
Campus Ombudsman	Law School Director of Institutional Advancement
Campus Security Compliance Officer	Law School Director of Marketing
Contract Staff Analyst	Law School Director of Student Affairs
Cooperative Legal Education Director	Law School Faculty Computer Consultant
Corporate Liaison Officer	Law School Legal Education Director
Disability Services Coordinator	Law School Publication Support Specialist
Diversity Management Director	Legislative Affairs Professional
Environmental Programs Professional	Paralegal Program/School Administrator
Equity Coordinator	Planned/Deferred Giving Officer/Director
Federal/State Relations Professional	Real Estate Director/Officer
Grants and Contract Compliance Specialist	Sexual Harassment/Sexual Assault Counselor
Grants and Contracts Manager	Sponsored Research Director
Healthcare Licensing Manager	Student Affairs Professional
Judicial Affairs Officer	Student Legal Affairs Officer
Laboratory Business Manager	Technology Licensing Associate
Law School Academic Compliance Affairs Officer	Trust Officer
Law School Advocacy Programs Director/Assistant	Undergraduate Program Manager/Coordinator
Law School Career Placement Officer	

**ALTERNATIVE DISPUTE RESOLUTION**

Administrative Judge	Civil Mediation Program Manager
Administrative Law Judge	Contractor Industrial Relations Specialist
ADR Intake Specialist	Convenor/Facilitator
Alternative Dispute Resolution Coordinator	Dispute Resolution Professional
Arbitration Administrator	Domestic Relations Mediation Program Manager
Arbitrator	Domestic Relations Mediator
Asylum Officer	

Domestic Resolution Specialist  
Fair Housing Specialist  
Family Support Magistrate  
Hearing Officer  
Mediation Coordinator  
Mediator

Neutral Advisor  
Ombudsman  
Ombudsman for Private Property Rights  
Small Claims Mediation Program Manager  
Small Claims Mediator  
Structured Settlements Professional

### **BANKING AND FINANCE**

Bank International Trade Specialist  
Bank Investment Compliance Officer  
Bank Probate Administrator/Officer  
Banking Enforcement Advisor  
Bankruptcy Analyst  
Benefits Professional  
Capital Market Consultant  
Carbon Transactions Manager  
Chapter 13 Trustee  
Claims/Settlement/Termination Specialist  
Commercial Lending Manager  
Community Reinvestment Act Director  
Compliance Officer (Bank Regulation)  
Compliance Officer (Commodities/Securities)  
Consumer Affairs Examiner  
Corporate Finance Executive  
Credit Examiner  
Employee Benefits Trust Administrator  
Escrow Agent  
Estate/Fiduciary Administrator  
Estate and Financial Planner  
Financial Enforcement Specialist  
Financial Institution Examiner  
Financial Planner/Planning Analyst  
Financial Services Sales Agent

Futures Trading Investigator  
Investment Banking Officer  
Legal Advertising/Sales Literature Manager  
Legal Fee Auditor/Legal Cost Specialist  
Legal Product Manager-Corporate  
Legal Product Manager-Private Label Funds  
Legal Product Manager-Securities/Brokerage  
Loan Administrator/Specialist  
Loan Workout Officer  
Mutual Fund Administrator  
Pension Benefits Examiner  
Pension Law Specialist  
Probate Accountant  
Public Finance Consultant  
Securities Compliance Examiner  
Securities Firm Executive  
Securities Transactions Analyst  
Trust Benefits Specialist  
Trust Business Development Professional  
Trust Examiner  
Trust Officer/Administrator  
Trust Property Manager  
Trust Risk Analyst  
U.S. Trustee/Assistant U.S. Trustee  
Workers' Compensation Auditor

### **CIVIL RIGHTS**

Accessibility/Compliance Specialist  
Advocacy Coordinator  
Affirmative Action Specialist  
ADA Coordinator  
ADA Compliance Manager  
Civil Rights Analyst  
Civil Rights Coordinator  
Civil Rights/Affirmative Action Investigator  
Community Relations Specialist

Conciliation Specialist  
Cultural Diversity Director  
Equal Opportunity Compliance Specialist  
Equal Employment Opportunity  
Manager/Officer  
Human Rights Administrator  
Judiciary AA/EEO Investigator  
Legal Compliance Officer

### **CONTRACTS, PROCUREMENT, AND GRANTS**

Competition Advocate

Contract Negotiator

Contract Specialist/Administrator/Officer  
Contract Staff Analyst  
Contract Termination Specialist  
Grants Administration Specialist  
Grants Supervisor  
Industrial Property Manager

Procurement Officer/Analyst  
Purchasing Officer/Director  
Self-Determination Specialist  
Small Business Advocate  
Technology Transfer Professional

### **COURT ADMINISTRATION**

Alternative Sanctions Coordinator  
Assistant Circuit/District Executive for  
Legal Affairs  
Attorney Admissions Deputy  
Bankruptcy Administrator  
Bankruptcy Appeals Clerk  
Bankruptcy Case Administration Manager  
Bankruptcy Examiner  
Bankruptcy Group Manager  
Case Calendaring Clerk  
Circuit/District Court Executive  
Clerk of Court  
Court Administrator  
Court Analyst  
Court Mental Health Services Manager  
Court Operations Specialist  
Court Services Director  
Court Technology Advisor  
Deputy Clerk  
Disciplinary Administrator  
Estate/Probate Administrator

Friend of the Court  
Guardian Ad Litem  
Guardianship Clerk  
Jury Commissioner  
Land Commissioner  
Legal Documents Officer/Supervisor  
Legal Research Director  
Parole Officer  
Pretrial Services Officer  
Probation Director  
Probation Officer  
Public Guardian  
Registrar  
Reporter of Decisions  
Settlement Director  
Supervisor of Public Trust Accounts  
Support Payments Officer  
Training Professional  
Victim Services/Restitution Coordinator  
Violations Bureau Manager

### **CRIMINAL JUSTICE AND LAW ENFORCEMENT**

Alcohol, Tobacco and Firearms Inspector  
Bank Fraud Investigator  
Border Patrol Agent  
Child Abuse Investigator  
Child Support Enforcement Case Analyst  
Civil Penalties Officer  
Civilian Complaint Review Board Officer  
Compliance Support Inspector  
Computer Crime and Security Specialist  
Computer Fraud Investigator  
Consumer Safety Inspector  
Crime Analyst  
Crime Prevention Coordinator  
Criminal Investigator  
Criminal Justice Administrator/Analyst  
Criminal Research Specialist  
Customs Inspector

Deputy Inspector General for Investigations  
Drug Enforcement Administration Special  
Agent  
Domestic Investigator  
Drug Investigator  
Economic Crimes Investigator  
Employment Investigator  
Enforcement Analyst  
Enforcement Professional  
FBI Special Agent  
Federal Trade Investigator  
Financial Enforcement Specialist  
Fines, Penalties and Forfeiture Specialist  
Foreign Service Narcotics Control Officer  
Forensic Investigator  
Fraud/White Collar Crime Investigator  
Fugitive Witness Investigations Specialist

Game Law Enforcement Officer  
General Investigator/Inspector  
Hidden Assets Investigator  
Immigration Inspector  
Inspector General  
Inspector General Complaints Analysis Specialist  
Intellectual Property Loss Investigator  
Internal Affairs Director  
Investigations Review Specialist  
Law Enforcement Coordination Manager  
Law Enforcement Specialist  
Missing Persons Investigator

Municipal Code Enforcement Officer  
Postal Inspector  
Private Investigator  
Revenue Officer/Agent  
Securities Fraud Examiner  
Seized Property/Asset Management Specialist  
Software Piracy and Licensing Abuse Investigator  
Special Agent (Wildlife)  
Treasury Enforcement Agent  
Victims Compensation Officer/Claims Analyst  
Victim Services Manager  
Welfare Investigator

### **ENERGY AND NATURAL RESOURCES**

Energy Advocate  
Energy Conservation Program Specialist  
Energy Regulatory Affairs Professional  
Landman

Mineral Appeals Analyst  
Natural Resources Specialist  
Public Utilities Specialist  
Renewable Energy Program Specialist

### **ENVIRONMENTAL CAREERS**

Carbon Transactions Manager  
Coastal Zone Resources Manager  
Conservation Field Representative  
Director of Environmental Affairs  
Director, Legislative Analysis and Environmental Policy  
Environmental/Public Health Advocate  
Environmental Claims Examiner  
Environmental Compliance Manager  
Environmental Consultant  
Environmental Ombudsman

Environmental Planning Manager  
Environmental Policy Analyst  
Environmental Protection Specialist  
Environmental Public Participation Specialist  
Hazardous Waste Management Consultant  
Marine Resource Management Specialist  
Remediation Specialist  
Resource Policy Analyst  
Safety and Occupational Health Specialist  
Technological Program Hazards Specialist  
Trade Association Environmental Staffer

### **ETHICS/PROFESSIONAL RESPONSIBILITY**

Attorney Ethics Coordinator  
Attorney Ethics Investigator  
Bar Disciplinary Manager  
Client Protection Fund Director/Officer  
Corporate Ethics Director/Officer  
Ethics Auditor  
Ethics Commission Director/Officer  
Ethics Program Specialist  
Ethics Trainer

Health Professions Investigator  
Hospital Ethicist  
Judicial Disabilities Commission Investigator  
Lawyer Assistance Program Director  
License Examining Specialist  
Professional Licensing Officer  
Professional Regulation Compliance Analyst  
Unauthorized Practice of Law Advisor  
Unauthorized Practice of Law Investigator

### **HEALTHCARE**

Health Plan Member Services Coordinator  
Healthcare Compliance Officer

Healthcare Fraud Investigator  
Hospital Planned Giving Professional

Hospital Risk Manager  
Nursing Home Investigator

Patient Rights Advocate  
Quarantine Investigator

### **HUMAN RESOURCES**

Employee Benefit Plan Specialist  
Employee Disability Programs Manager  
Employee Relations Manager/Specialist  
Employment and Training Specialist  
Government Benefits Director  
Human Resources Director  
Lawyer Temporary Agency Manager  
Legal Career Counselor  
Legal Search Consultant  
Manpower Development Specialist

Personnel Management Specialist  
Professional Standards Administrator  
Reemployment Rights Compliance Specialist  
Retirement Systems Administrator  
Salary Administration Specialist  
Social Security Disability Claimant  
Representative  
Veterans Program Specialist  
Veterans Reemployment Rights Specialist

### **HUMAN SERVICES**

Aging Services Program Specialist  
Child Support Collection Specialist  
Children's Advocate  
Director of Human Relations  
Elder Rights Specialist/Advocate

Geriatric Care Manager/Advocate  
Mental Healthcare Ombudsman  
State Long-Term Care Ombudsman  
Women's Rights Advocate/Domestic  
Abuse Specialist

### **INSURANCE AND RISK MANAGEMENT**

Bankruptcy Claims Examiner  
Casualty Claims Specialist  
Civil Service Retirement Claims Examiner  
Claims Representative/Manager  
Commercial Claims Specialist  
Dependent and Estates Claims Examiner  
Document Compliance Specialist  
Environmental Claims Specialist  
Errors and Omissions Claims Manager  
General Agent  
General Claims Examiner  
Health Benefits Program Analyst  
Health Care Policy Analyst  
Health Insurance Specialist  
Health Plan Member Services Coordinator  
Insurance Agent (Life, Health, and Disability)  
Insurance Agent (Property and Casualty)  
Insurance Claims Representative  
Insurance Consultant  
Insurance Fraud Investigator  
Insurance Licensing Administrator  
Insurance Licensing Consultant  
Insurance Market Conduct Examiner  
Insurance Officer

Insurance Policy Analyst  
Insurance Services Practice Group Head  
Insurance Specialist  
Issuing Specialist  
Liability Claims Analyst  
Litigation Examiner  
Loss and Damage Claims Examiner  
Medical Malpractice Claims Analyst  
Pension Investigator  
Personal Trust Product Manager  
Professional Liability Claims Analyst  
Professional Liability Insurance Program  
Marketer  
Professional Liability Underwriter  
Recovery Manager  
Risk Analyst  
Risk Manager  
Social Insurance Administrator/Representative  
Social Insurance Claims Examiner  
Transportation Claims Examiner  
Unemployment Insurance Administrator  
Veterans Claims Examiner  
Workers' Compensation Claims Examiner  
Workers' Compensation Program Specialist

## **INTELLECTUAL PROPERTY**

Applications Examiner	Patent Administrator
Conveyance Examiner	Patent Examiner
Copyright Examiner	Patentability Review Examiner
Corporate Copyright Specialist	Patent/Technology Licensing Officer
Corporate Director of Licensing	Technology Transfer Community Outreach Professional
Foreign Filing Specialist	Technology Transfer Director
Health Care Licensing Manager	Trademark Examiner
Intellectual Property Resources Director	
Intellectual Property Rights Specialist	

## **INTELLIGENCE/SECURITY**

Aviation Security Specialist/Officer	Internal Security Specialist/Officer
CIA Clandestine Service Agent	Munitions Export Control Specialist
Foreign Assets Control Intelligence Analyst	Personnel Security Specialist/Officer
Foreign Service Diplomatic Security Officer	Physical Security Specialist/Officer
Industrial Property Clearance Specialist	Premises Security Consultant
Industrial Security Specialist/Officer	Security Administration Specialist/Officer
Information Security Consultant	Security Assistance Analyst
Information Security Specialist/Officer	Security Classification Specialist/Officer
Intelligence Officer	Security Inspector
Intelligence Research Specialist	

## **INTERNATIONAL AFFAIRS, TRADE, AND INVESTMENT**

Commercial Loan Specialist	Import/Export Manager/Coordinator/Agent
Commercial Operations Specialist	International Affairs Specialist
Country Risk Analyst	International Agency Liaison Officer
Customs Entry and Liquidation Specialist	International Human Rights Advisor
Economic Development Director	International Relations Officer
Economic Development Project Officer	International Trade Specialist
Export Administrator/Manager	International Trade and Investment Consultant
Export Control Specialist	Library Foreign Law Specialist
Export Credit Manager	Manager of Export/Import Compliance
Export Factor	Manager of Global Trading Documentation
Export Insurance Issuing Specialist	Munitions Export Control Specialist
Financial Institution Reform Advisor	Passport and Visa Examiner
Foreign Affairs Specialist	Political Risk Insurance Officer
Foreign Service Officer	Tariff and Regulatory Supervisor
Foreign Trade Zone Manager	Trade Documentation Officer
Immigration/Benefits Coordinator	U.S. and Foreign Commercial Service Officer
Import Compliance Specialist	

## **LABOR RELATIONS**

Industrial Relations Specialist	Labor Investigator
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Labor Management Relations Examiner  
Labor Negotiator/Mediator  
Labor Relations Clearinghouse Staff Member  
Labor Relations Consultant  
Labor Relations Manager/Specialist/Analyst

Labor Relations Planning and Analysis  
Manager  
Wage and Hour Law Administrator  
Wage and Hour Law Compliance Specialist

### **LEGAL ADMINISTRATION**

Bar Association Professional  
CLE Administrator  
CLE Training Manager/Specialist  
Director of Knowledge Management  
Law Firm Administrator/Executive Director  
Law Firm Management Consultant  
Law Firm Marketing Director

Law Firm Trainer  
Law Firm Recruiter  
Legal Services Program Executive Director  
Practice Area Coordinator  
Pro Bono Coordinator  
Professional Relations Coordinator

### **LEGAL DOCUMENTS/INFORMATION/RESEARCH**

Analyst in Social Legislation  
Archivist (Legal)  
Economic Research Analyst  
Freedom of Information Act/Privacy Act  
Officer  
Law Librarian  
Law Library Computer Network Manager  
Legal Database Manager

Legal Historian  
Legal Instruments Examiner  
Legal Researcher  
Legal Writer  
Public Disclosure Officer  
Senior Paralegal  
Social Science Research Analyst  
Technical Legal Information Specialist

### **LEGISLATIVE AND REGULATORY AFFAIRS**

Congressional Affairs Specialist  
Congressional Inquiries Program Manager  
Congressional Liaison Specialist  
Food Program Specialist  
Governmental Affairs/Relations Positions  
Intergovernmental Affairs Specialist  
Legislative Affairs Specialist/Legislative  
Analyst/Legislative Director  
Legislative Assistant  
Legislative Coordinator  
Legislative Correspondent  
Legislative Drafter  
Legislative Program Manager  
Legislative Representative  
Legislative Staff Director

Lobbyist  
Manager of Regulatory Affairs  
Policy Advocate  
Policy Analyst  
Professional Legislative Committee Staff  
Director/Member  
Professional Licensing Board Compliance  
Officer  
Program Integrity Specialist  
Regulations/Rulings Specialist  
Regulatory Analyst  
Regulatory Compliance Director  
Regulatory Impact Analyst/Program Specialist  
Regulatory Implementation Manager  
Telecommunications Regulatory/Policy Analyst

### **LITIGATION MANAGEMENT/SUPPORT**

Alternative Sentencing Consultant  
Case Assessment Consultant  
Jury Selection Advisor

Law Firm Director of Litigation Services  
Litigation Analyst  
Litigation Management Professional

Litigation Management Trainer  
Litigation Support Consultant/Specialist

Litigation Support Project Manager  
Trial Consultant

### **MANAGEMENT AND ADMINISTRATION**

Acquisitions/Divestiture Professional  
Association (Trade or Professional) Executive  
Automobile Dealer Performance Manager  
City/County Clerk/Administrator  
Corporate Secretary  
Elections Administration Officer  
Emergency Management Specialist  
Federal Aid Administrator  
Foundation Executive/Program Manager

Grants Management Specialist  
Industry Specialist  
Law Office Management Specialist  
Management Analyst  
Nonprofit Advocacy Organization Manager  
Program Analyst/Officer  
Sports Franchise General Manager  
Unclaimed Property Administrator

### **MARKETING AND DEVELOPMENT**

Bar Review Regional Director/Administrator  
Business Broker  
Gift and Estate Planning Professional  
Economic Development Positions  
(State/Municipal)  
Franchise Development Manager

Law Firm Director of Client Relations  
Law Firm Business Development Editor  
Law Firm Client Development Director  
Legal Cost Management Sales Consultant  
Legal Publishing Sales Representative

### **MEDIA AND ENTERTAINMENT**

Acquisitions Editor  
Law Correspondent/Reporter  
Law Firm Business Development Editor  
Legal Editor  
Legal Newspaper/Journal Publisher  
Legal Publisher Account Representative

Literary Agent  
New Product Development Professional (Legal  
Publisher)  
Public Affairs Specialist  
Sports/Talent Agent  
Technical Publications Writer/Editor (Legal)

### **REAL ESTATE/HOUSING**

Community Development Block Grant  
Coordinator  
Development Specialist  
Director of Real Estate  
Fair Housing Community Educator  
Fair Housing Test Coordinator  
Housing Advocate  
Housing Authority Director/Professional  
Housing Programs Administrator  
Housing Services Planner  
Land Agent  
Land Acquisition Manager

Land Law Examiner  
Land Manager  
Land Preservation Director  
Land Protection Director/Specialist  
Lease Negotiator  
Real Estate Auction Project Manager  
Realty Specialist/Officer  
Register of Deeds  
Right-of-Way Agent  
Tenant's Broker  
Title Examiner  
Zoning Administrator

### **TAXATION**

Estate Tax Examiner  
International Tax Analyst  
Property & Transaction Tax Manager

Tax Agent  
Tax Law Specialist  
Tax Manager/Tax Planning Manager

Tax Research Manager/Professional  
Technical Services Manager

Trust Tax Manager

### **TEACHING-LAW SCHOOL**

Academic Support Instructor  
Assistant/Associate/Full Professor  
Clinical Program Director

Clinical Program Instructor  
Foreign Law School Professor/Lecturer/Leader  
Legal Research & Writing Program Instructor

### **TEACHING-UNDERGRADUATE/GRADUATE**

Business Law Professor  
Criminal Justice Program Instructor  
Dispute Resolution Teacher  
Environmental Policy Teacher  
Ethics Instructor  
Labor Relations Instructor  
Law and Anthropology Professor  
Law and Economics Professor  
Law and History Professor

Law and Psychology Professor  
Law and Society Professor  
Legal Administration Professor  
Legal Studies Program Coordinator  
Legal Studies Program Teacher  
Paralegal Program Instructor  
Real Estate Instructor  
Security Assistance Management Instructor  
Tax Instructor

### **TRANSPORTATION**

Admeasurer  
Boating Law Administrator  
Highway Safety Specialist  
Marine Inspector  
Marine Transportation Policy Analyst

Traffic Management Specialist  
Transportation Specialist  
Transportation Safety Consultant  
Vessel Traffic Specialist